

The Hofmeister Group

Pamela R. Little, GRI of the Hofmeister Group in Tavares has been in the real estate business for 26 years.

Previously a teacher, Pamela wanted the challenge of learning the sales profession, thus sparking her interest in real estate. Pamela is selling new luxury penthouse condominiums as well as what she calls “start to finish” custom homes.

Inspired by her husband Glenn, she is proud to be working for a true craftsman in the building industry. “From my customers’ feedback, Hofmeister’s construction techniques are superior to anyone in the area.”

The Hofmeister Group is a member of the Master Custom Business Council with affiliations in the Lake Community Foundation, and is a winner of numerous national and regional awards for excellence in construction and product design.

Pamela’s plans for the future include Hofmeister Design and Construction being poised for major growth in 2007 and continuing to 2008. “Our sales and marketing plans include doubling our custom designed building business as well as launching our new multi-family division at Lakeview Crest — a community of 120 luxury penthouse condominiums in Tavares.”

She enjoys spending time with family, traveling, jewelry, and religious endeavors.

Visit The Hofmeister Group at 1874 Mayo Drive, Tavares or call 352-589-2700 for more information.



The **HOFMEISTER** Group

Mary Baker

Mary Baker of Visionary Properties, Inc. has been in business for 13 years with the listing and selling of real estate and investment properties on her mind.

Getting her start in real estate selling new homes at The Villages, Mary continued “the vision” of having her own company through her father’s teachings of having a strong work ethic.

Mary says, “An interesting fact about my business is that 90 percent of all my clients come from referrals and most are police officers from Miami Dade Sheriff’s office. They are investing in real estate for their retirement years.”

Mary is a member of the National Association of Realtors, Greater Lake County Association of Realtors, 2006 Realtors Political Action Committee Capital Club Designation, Fine Homes & Estate Designation and New Construction Sales Designation. She has earned several awards including the 2006 Energizer Bunny Award and is a multi-million dollar producer. She is a 2006 & 2007 Chairperson for the Realtors Political Action Committee of Lake County, is on the awards banquet committee for the Board of Realtors of Lake County for two consecutive years and is also on the board of directors for the National Association of Realtors.

Her mission is to help buyers and/or sellers of real estate reach their goals. “This is accomplished through realistic and often simple goal strategies planned with the present market in mind along with our clients’ personal financial situation. The goal of our company is to remain small enough to give you personal attention but large enough to handle any transaction.”

Mary enjoys flying, scrapbooking and spending quality time with the family.

Visionary Properties, Inc. is located at 8010 Treasure Island Road, Leesburg. Call 352-636-2733 for more information.



Visionary Properties, Inc



We have the “*Vision*” for your Investment Future.

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